

Fort Worth, Texas, May 15, 2017 – InsureZone has announced the release of MGA Pro, the newest addition to its growing roster of tech products. InsureZone purchased MGA Pro in 2016 in order to add surplus lines rating to its suite of commercial and personal lines rating solutions. The MGA Pro rater has been completely revamped and is now integrated into the InsureZone commercial rating platform so that a user can handle a surplus or a standard lines submission on one platform. The MGA Pro software currently provides real-time surplus lines rating from 25 carriers. MGA Pro also calculates taxes and fees and provides a customizable quote proposal. Now that it is integrated into the InsureZone platform, MGA Pro users can take full advantage of the insurance sales CRM toolset called FIDO.

As the leading provider of commercial lines insurance rating solutions, InsureZone provides its users (consumers, agents, brokers, MGAs and carriers) the ability to retrieve premium indications in real-time through one submission interface. The addition of MGA Pro to the InsureZone personal and commercial lines rating platforms expands that same functionality to surplus lines.

“MGA Pro completes InsureZone’s strategic plan to provide “One Electronic Front Door” for an insurance operation. We were missing a robust surplus lines solution and now we have it,” says InsureZone CEO, John Pergande. “Our customers span the entire insurance industry; from rural agents to multi-national brokers and insurance companies. With their insight, we’ve helped to reduce our customer’s operational costs by an average of 30% while routinely doubling their submissions and premium written. Given the wide range of our clients’ business models, providing surplus lines rating was the logical next step to help our customers achieve their goals.”

InsureZone is a holding company that is a unique combination of insurance services and software development, dedicated to implementing the best methods for selling and servicing an insurance policy. The company operates in four areas of the insurance world; Property and Casualty insurance: Software Development and Licensing, Wholesaling, Retail Agencies and Comparative Rating.

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